

Dorin Alexandru Badea, CFA

Profile Summary

Senior professional with proven record of success in both executive and non-executive roles across situations ranging from startup to global groups, from entrepreneurial to state owned, from high performing to distressed. Solid background in capital markets, banking, infrastructure and energy sectors.

Good at crisis management and finding the best solution to difficult situations, building teams, inventing and growing new business, delivering value and revenues, getting things done.

Perseverant, caring and respectful with people, competent with numbers, honest with all partners and stakeholders.

Experience

Atrium Infrastructure | CEE/Romania

Chief Executive, 2024 – Present

Atrium is providing investment management and advisory services in the CEE Region in infrastructure investments (private equity), capital markets, bank financing, energy, digital and transport investment projects. We work with some of the leading equity investors, renewable energy producers, transport and digital infrastructure owners, family offices, banks and industrial groups in CEE. We are the designated investment adviser of an investment fund being set-up in Luxembourg.

TTS (Transport Trade Services) S.A. | Romania/CEE

Independent Member of the Board of Directors, 2021 – Present

TTS is an integrated freight forwarding company. The company is a significant port operator and the largest inland water freight carrier on the lower Danube. TTS is listed on the Bucharest Stock Exchange where it is a constituent of the main index and one of the best performing stocks.

BID Romania – Romanian Development and Investment Bank | Romania

Independent Member of the Supervisory Board, 2023 – Present

BID (Banca de Investitii si Dezvoltare) is the newly established development bank of Romania. The founding management team has the mission to deliver a fully functional development bank.

BVB – Bucharest Stock Exchange | Romania

Member of the Index Committee 2016 – Present

Independent Member of the consultative committee responsible for definition, management and monitoring of the local market indices.

Amber Infrastructure Group | Romania/CEE

Senior Investment Director, 2022 – 2024

Infrastructure investment opportunities origination and execution, across Energy, Digital and Transport sectors. General management of the team. Establishing presence in Romania and developing the business in the region, with a focus on Bulgaria, Croatia, Hungary, Romania and Slovenia.

Amber Infrastructure Group, headquartered in London, UK, is a specialist international infrastructure investment manager.

EximBank | Romania

Executive Director, Capital Markets and Financial Institutions Division, 2014 – 2022

Building new business lines in the Financial Markets and Financial Institutions areas. Restructuring and organizing Treasury and ALM. Preparing, structuring and closing an M&A transaction. Significant contribution to the fast progress of the bank into a top 10 player (from 19th when joined), growing balance-sheet and revenue across managed products and areas with double digit CAGRs. Member of the ALCO, the Credit Committee, the IT and Operations Committee.

Three Seas Initiative Investment Fund | Luxembourg



Member of the Board, 2019 – 2022

The first Infrastructure Investment Fund dedicated to the Region. General administration of the Fund, contracting advisors and service providers, promoting investment opportunities. Founding Board Member.

Atrium Capital | Romania

Co-Managing Partner 2013 – 2014

Coordinating the M&A transaction to takeover ATE Bank Romania, financial and operational due diligence. Strategic and financial planning for the acquired entity. Preparing the bank's post-acquisition transformation.

Unicredit Bank | Romania/CEE

Director, Markets – Corporate & Investment Banking Division 2008 – 2013

Leadership of one of the top performing Financial Markets teams in Romania. Developed new client segments, new products, new channels (digital & direct). Membership in key management committees and project teams, locally and internationally. Re-opening of the local corporate bond market with the largest transaction post 2008. Significantly increased revenues and P&L. Crisis management.

Bancpost (part of EFG International Group) | Romania

Dealer/Senior Dealer/Director, Treasury and Capital Markets Division 2001 – 2008

Contributed to the strategic turnaround of the bank. Increased revenues and P&L with CAGR>20%.

Citibank | Romania

Intern, Financial Markets Division 2000

Other Activities

CFA Society | Romania

Volunteer and Board Member, Past President, 2010 – Present

The leading global professional organization for the investment and capital markets. Promoting financial education, financial independence (Generation I project), capital markets development, fintech, highest ethical standards.

Romanian Banking Institute | Romania

Guest Lecturer 2014 – Present

Financial Instruments and Capital Markets.

Marshall Goldsmith Stakeholder Centered Coaching

Certified Coach, 2016 – Present

Conferences / media comments and appearances

Capital Markets, Regulation, Financial Education, Fintech, Infrastructure, Energy

Languages

Romanian – native, English – advanced, French and Italian – conversational

Education

Academy of Economic Studies Bucharest – Finance and Banking Department

University Degree, 2002

CFA Institute

CFA Charter, 2005

Global Association of Risk Professionals (GARP)

ERP – Energy Risk Professional Charter, 2013

Erudio Romania

Organizational Leadership Program, 2010

UniManagement – Unicredit Executive Development Program

Business Administration, Management, Leadership, Change Management, 2009 – 2011

Marshall Goldsmith Stakeholder Centered Coaching

Certified as Executive Coach, 2016